

FRANCESCO FALLUCCHI

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EMPLOYMENT HISTORY

- 09/2022– **Senior Assistant Professor (Rtd-b)**, University of Bergamo.
- 11/2021–08/2022 **Senior Assistant Professor**, University of Parma.
- 2017–2021 **Researcher in Behavioral & Experimental Economics**, Luxembourg Institute of Socio-Economic Research (LISER).
- 2014–2017 **Postdoctoral Research Fellow in Economics**, University of East Anglia (UEA) and ESRC-NIBS (Network for Integrated Behavioural Science).
- 2013–2014 **Lecturer in Business Economics**, Nottingham Trent Business School.

EDUCATION

- 2010–2014 **PhD in Economics**,
The University of Nottingham, UK.
Title: *Contest structure and contest behaviour: an experimental analysis of rent-seeking games*. (pass with no corrections)
Supervisors: Prof. [Martin Sefton](#) and Dr. [Elke Renner](#).
- 2009–2010 **Fulbright Researcher in Economics**,
University of Texas at Austin, US.
- 2005–2008 **Laurea Magistrale (MSc) in Economics (110/110 cum laude)**,
University of Siena, Italy.
- 2001–2005 **Laurea (BA) in Business Economics**
University of Siena, Italy.

PUBLICATIONS

- **The sophistication of conditional cooperators: Evidence from public goods games** (with Andrew Luccasen and Theodore Turocy) *forthcoming in Games and Economic Behavior*.
- **The coordinating power of social norms** (with Daniele Nosenzo) *Experimental Economics*, 25, 1-25 (2022).
- **How to make universal, voluntary testing for COVID-19 work? A behavioural economics perspective** (with Luise Görge, Joel Machado, Arne Pieters and Marc Suhrcke) *Health Policy* 125, 972–980 (2021).
- **Not all group members are created equal: inter-group contests with different intra-group norms** (with Enrique Fatas, Felix Koelle and Ori Weisel) *Experimental Economics* 24, 669–697 (2021).

- **Identifying types in contests** (with Andrea Mercatanti and Jan Neiderreiter) *International Journal of Game Theory* 50, 39–61 (2021).
- **Inequality and Competitive Effort: The Roles of Asymmetric Resources, Opportunity and Outcomes** (with Abhijit Ramalingam, Bettina Rockenbach and Marcin Waligora) *Journal of Economic Behavior & Organization* 185, 81–96 (2021).
- **Learning and Drop-out in R&D contests: an experimental approach** (with Jan Niederreiter and Massimo Riccaboni) *Theory and Decision* 90, 245-278 (2021).
- **Fair allocation of scarce medical resources in the time of Covid-19: What do people think?** (with Marco Faravelli and Simone Quercia) *Journal of Medical Ethics*, 47, 3-6 (2021).
- **Measuring preferences for competition with experimentally-validated survey questions** (with Daniele Nosenzo and Ernesto Reuben) *Journal of Economic Behavior & Organization* 178, 402-423 (2020).
- **Identifying discrete behavioural types: A re-analysis of public goods game contributions by hierarchical clustering** (with Andrew Luccasen and Theodore Turocy) *Journal of the Economic Science Association* 5, 238-254 (2019).
- **The role of Morals in Three-Player Ultimatum Games** (with Sandro Casal and Simone Quercia) *Journal of Economic Psychology* 70, 67-79 (2019).
- **Affirmative Action and Retaliation in Experimental Contests** (with Simone Quercia) *Journal of Economic Behavior & Organization* 156, 23-40 (2018).
- **Bonus versus Penalty: How robust Are the Effects of Contract Framing?** (with Jonathan de Quidt, Felix Kölle, Daniele Nosenzo and Simone Quercia), *Journal of the Economic Science Association* 3, 174-182 (2017).
- **Information Feedback and Contest Structure in Rent-seeking Games**, (with Elke Renner and Martin Sefton), *European Economic Review* 64, 223-240 (2013).

SUBMITTED

- **Narrow bracketing in work choices** (with Marc Kaufmann).

IN PROGRESS - PROVISIONAL TITLES

- **Social Norms Elicitation - A meta-analysis** (with Daniele Nosenzo and Adriaan Soetevent).
- **Leadership through Team Selection** (with Thorsten Chmura, Simon Gaechter and Abhijit Ramalingam) *in preparation for submission.*

GRANTS & AWARDS

2020	FNR Covid-19 Fast Track CAII “E.HAG” (PI) (40.000 Euros)
2020–2022	FNR CORE “ASSESS” (Co-I) (460,000 Euros - PI: Sofie Waltl)
2019–2022	FNR CORE “Togetherness” (Co-I) (518,000 Euros - PI: Sam Cosaert)
2018–2020	H2020 REC-RGEN-PENS-AG-2017 (Co-I)- ”Mind the Gap in Pensions: Simulation and Knowledge Dissemination on Gender Gaps, their Underlying Causes and how they should be Reduced” (MIGAPE) (LISER share of the grant - 200,000 Euros)

2014–2016	ESRC-Network for Integrated Behavioural Science internal grants (£10,000)
2015	United Nation University (UNU-WIDER) “Discrimination and Affirmative Action: What have we learnt so far?” (\$8,000)
2012–2013	School of Economics graduate award for teaching excellence - University of Nottingham
2010-2013	School of Economics PhD Scholarship - University of Nottingham
2009-2010	US-Italy Fulbright Scholarship - Awarded by the Fulbright Commission to attend the 1st year Phd program in Economics at The University of Texas, Austin (\$25,000)
2003-2004	Erasmus Student - Aarhus Business School, Denmark

Refereeing activity

Econometrics Journal, Economic Inquiry, Experimental Economics, Frontiers in Behavioral Neuroscience, Games and Economic Behavior, Journal of Behavioral and Experimental Economics, Journal of Economic Behavior & Organization, Journal of Experimental Psychology, Journal of the Economic Science Association, Management Science, Public choice, Social Choice & Welfare, Theory and Decision

BMJ, Journal of Medical Ethics, Journal of Business Research, Ledger

Czech Science Foundation

RESEARCH VISITS

02-03/2020 New York University - Abu Dhabi

12/2018-01/2019 University of Queensland - Brisbane

TEACHING AND SUPERVISION

2021–2022	Lecturer , University of Parma Modules: Financial Analysis and Forecasting, Behavioural Economics, Macroeconomia Avanzata
2017–2020	Co-Supervision of Phd Student, Jan Niederreiten , IMT-Lucca
2015–2016	Supervising Master students , University of East Anglia
2013–2014	Teaching Fellow , The University of Nottingham Modules: Microeconomic Theory, Britain in The World Economy
2011–2013	Graduate Teaching Fellow , The University of Nottingham Modules: Introduction to Macroeconomics, Introductory Econometrics

CONFERENCES AND SEMINARS

07/2021 University of Verona webinar (Job market)

06/2020 University of Montpellier webinar (invited)

06/2020 University of Portsmouth webinar (invited)

03/2020 NYU Abu-Dhabi (invited - cancelled due to COVID-19)

02/2020 BEEM - University of Verona

11/2019 University of Pavia (invited)

09/2019 ESA European Meeting - Dijon
06/2019 Contest Conference - University of East Anglia
05/2019 Workshop in behavioural economics - University of Reading (invited)
04/2019 THEEM - Konstanz Kruezingen
03/2019 Isee workshop @NYU - Abu Dhabi (invited)
07/2018 ESA World Meeting - Berlin
06/2018 LAGV Conference - Aix en Provence
05/2018 IMEBESS 2018 - EUI Florence
04/2018 THEEM - Konstanz Kruezingen
09/2017 SIEP - Catania
09/2017 ESA Europe - Vienna
02/2017 IMT - Lucca (invited)
02/2017 LISER - Luxembourg (invited)
01/2017 RES PhD meeting - London
12/2016 SaEe meeting - Bilbao
09/2016 NIBS internal workshop - Warwick University
09/2016 SIEP - Lecce
08/2016 ESA Europe - Bergen
06/2016 LAGV Conference - Aix en Provence
05/2016 Contest Conference - University of East Anglia
04/2016 IMEBESS 2016 - LUISS Rome
09/2015 NIBS internal workshop - University of Nottingham
04/2015 NIBS Conference 2015 - University of Nottingham
09/2014 NIBS internal workshop 2014 - Warwick University
06/2014 CeDEx-CBESS-CREED Meeting 2014 - University of Nottingham
05/2013 Workshop on Behavioral and Experimental Economics - University of Florence
10/2012 Human Decision Making Workshop - University of Birmingham
07/2012 SABE Conference - University of Granada
06/2012 9 Researchers: 9 Sports: 9 Presentations. Research Sport Relay Event, AE-GON TROPHY, Nottingham

06/2012 New York Economic Science Association Conference - New York University

06/2012 CeDEx-CBESS-CREED Meeting 2012 - University of East Anglia

04/2012 Contests, Mechanisms and Experiments Conference University of Exeter

October 3, 2022